

INSIGHT

QUARTERLY MARKET REVIEW

Q1 2024



Soft landing?

OVERVIEW

Soft landing for the global economy?

EUROZONE

Germany's tough stance

ASIA

The year of the rising yen?

SPECIAL FOCUS

Demographics is (still) destiny

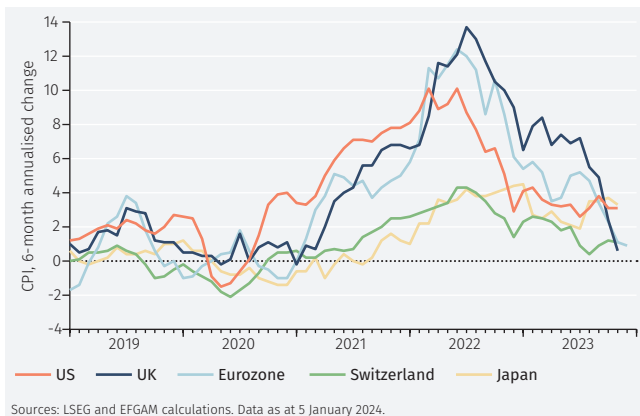
OVERVIEW

We share the generally benign consensus outlook for the world economy in 2024: a continued decline in inflation and a soft landing for economic growth. In the longer-term there are important cross currents affecting prospects.

2024: benign outlook

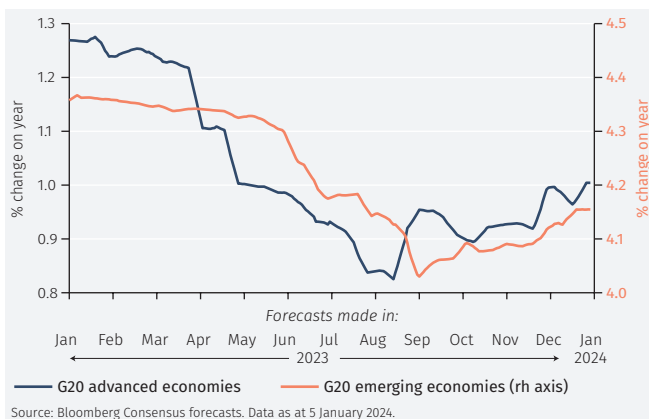
Across the major advanced economies, inflation rates are retreating. The trend is clear in six-month annualised rates of change (see Figure 1) which have already dropped below 1% in the UK and eurozone.¹

1. Inflation retreating



As 2024 progresses, there may well be bumps along the way as inflation retreats. Supply chain pressures have re-emerged in some areas (because of sea freight disruption, for example). But by the end of 2024 there are good grounds for thinking that inflation rates (measured in the conventional way, as 12-month changes) will be close to central banks' 2% targets. This disinflation has been achieved without any major recession – notably in the US, where it was widely expected to occur in 2023. Indeed, from the summer of 2023, expectations for growth in the major advanced and emerging economies have trended higher (see Figure 2).

2. Forecast 2024 GDP growth: advanced and emerging economies



Around the base case of a 'soft landing' remain two risks. First, of a recession, notably in the US. We would put around a 25%

chance on such an outcome. Leading economic indicators, yield curve inversion and the collapse in broad money growth all indicate the possibility. A coincident indicator of recession – based on the unemployment rate – does not yet signal such a downturn but will be closely watched. A mild recession could still, however, be consistent with current consensus expectations of US growth above 1% year-on-year. The second risk, to which we ascribe a 10% chance, is one in which US growth carries on at a rate close to 2% supported, in particular, by a strong labour market, the continued run-down of household savings and the easing of (particularly mortgage) interest rates.

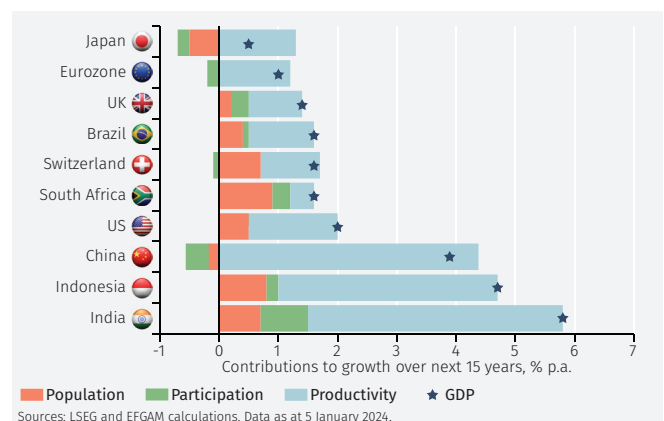
Longer-term developments

Although John Maynard Keynes famously stated that "in the long run we are all dead", it is increasingly important to consider longer-run prospects now that the volatile performance during and after the pandemic has receded into the distance. These will condition the environment for financial markets in the years to come. We consider three factors as of the greatest importance.

Generating growth

First, how much real economic growth can be generated. This is determined by demographic trends (population growth and the proportion the population that are participating in the economy) and productivity growth. These determinants are shown in Figure 3 for the major economies. For the US, they point to longer-run growth of around 2% p.a. (around 0.5% population growth, little change in the participation rate and 1.5% productivity growth). In Europe, the rate is lower (due to a shrinking workforce and lower productivity). In China the population is set to shrink over the next 15 years, a trend which deteriorates further as the horizon is extended. An ageing population will mean the proportion of the population working is likely to decline – meaning all of China's growth will depend on productivity gains. India and Indonesia look set to be the

3. Major economies: longer-term growth drivers



¹ We prefer to look at 6-month annualised rates of change, which pick-up disinflationary trends faster than (the more conventionally reported) price changes over one year.

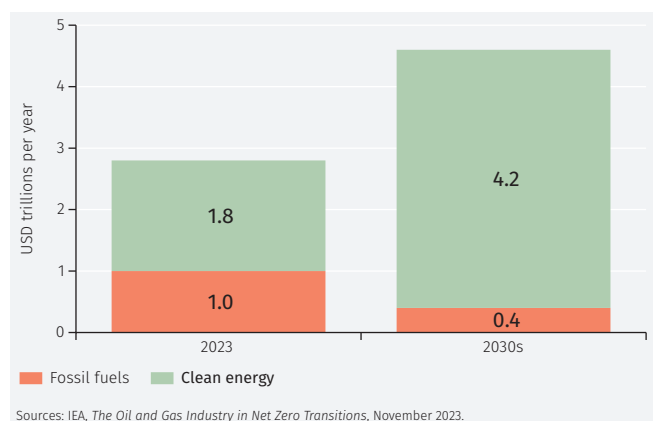
OVERVIEW

strongest-growing economies, as productivity improvements are complemented by demographics.

Globally, we are optimistic that the productivity trend can improve. That is one of the key themes of our *2024 Outlook*.² The effects of generative artificial intelligence (AI) are already being seen and could boost US labour productivity by 0.1% to 0.6% p.a. up to 2040, according to one estimate.³ In the rest of the world, trade restrictions, in areas such as high-technology products, could impede productivity gains for some economies although ‘frugal innovation’ is a key theme in many emerging economies.⁴

One important factor driving productivity gains and growth will be investment in the new clean energy infrastructure. By the 2030s, this is estimated to require annual investment of over USD 4 trillion per year (see Figure 4).

4. Investment required for Net Zero



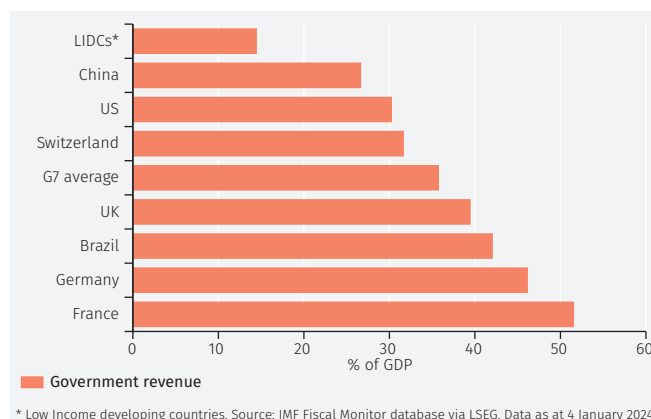
Public versus private sector financing

How to finance that spending is the second main longer-term theme. Raising more in tax revenues to finance new spending is constrained by the fact that government tax revenues are already high – close to historic highs – in most advanced economies (see Figure 5). The appetite for tax increases is low. More tax could be raised in developing and emerging economies, a major theme of the IMF’s recent recommendations. They claim there is ‘low hanging fruit’ that can be harvested – notably by removing fossil fuel subsidies. The scope is large. Globally, fossil fuel subsidies were USD 7 trillion in 2022 and are expected to be USD 8 trillion by 2030⁵ – twice the anticipated clean energy infrastructure investment. Again, however, the appetite for phasing out such subsidies is low.

Pressure on real interest rates

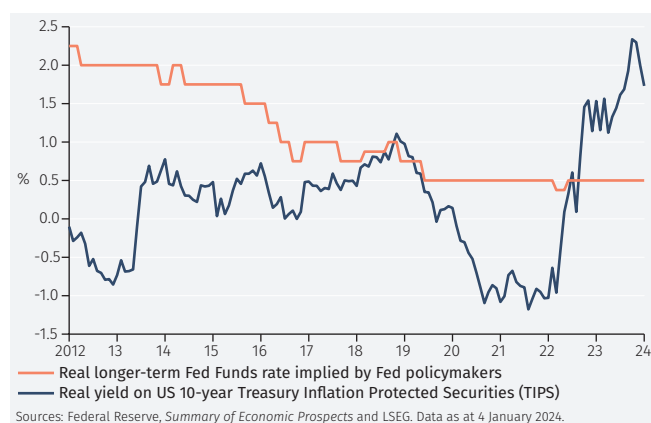
Realistically, therefore, much of the financing for the clean energy infrastructure will need to come from the private sector.

5. Government revenues



That is one reason why real interest rates have been under upward pressure recently. 10-year real yields in the US have risen to around 2%, from significantly negative levels two years ago. Interestingly, that is well above the 0.5% real longer-term Fed funds rate implied by US Fed policymakers (see Figure 6).

6. Longer-term real interest rate expectations



Longer-term real rates are normally higher than short-term rates: the yield curve is upward sloping. Our assessment is that a 1% real Fed Funds rate and a 1.5-2% real 10-year rate are broadly appropriate. Assuming inflation credibly and sustainably returns to 2%, that would translate into an equilibrium Fed funds nominal rate of 3% and an equilibrium nominal 10-year bond yield of around 3.5% to 4%. The bond market is close to that level already. The futures markets suggest the Fed funds rate will get to a 3% level by early 2026. It could well reach that level sooner if inflation falls quickly or the chance of a recession is seen as higher. The Fed will likely remain data dependent.

² https://www.efginternational.com/us/insights/2023/2024_outlook.html

³ McKinsey. See <http://tinyurl.com/3dbakkej>

⁴ See *Frugal innovation: how to more with less*, Radjou and Prabhu (Economist books).

⁵ <https://www.imf.org/en/Topics/climate-change/energy-subsidies>

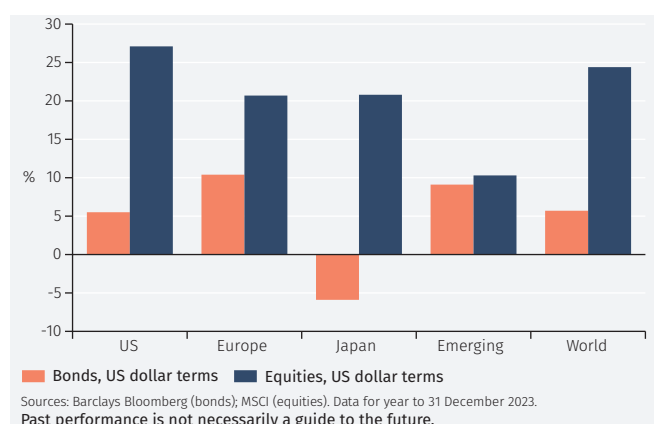
ASSET MARKET PERFORMANCE

Solid equity market gains were the most notable feature of 2023. US, European and Japanese markets all gained more than 20% in US dollar terms. Bond market returns were lower but were positive in US dollar terms in all markets except Japan.

Asset market performance

Returns from global equities in US dollar terms were 24.4% in 2023; global bonds returned 5.7% (see Figure 7). Towards the end of the year, clear signs of an easing of inflationary pressures, and a growing consensus that policy interest rates were at their peak helped bond markets recover from weakness earlier in the year. Across almost all bond and equity markets, local currency appreciation against the US dollar lifted returns in US dollar terms. That was the case in all major markets apart from Japan, where the currency continued to weaken against the dollar.

7. Asset market performance

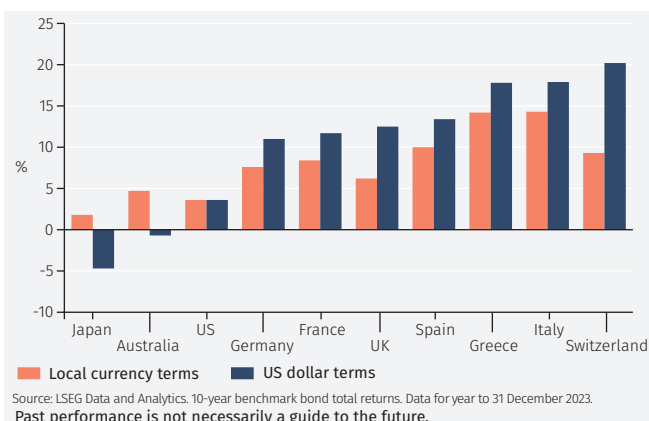


Bond markets

Returns from 10-year government bonds were positive in local currency terms across all major markets in 2023 (see Figure 8). Returns were greatest in the higher-yielding eurozone markets of Italy, Greece and Spain but were still positive (+7.6%) in Germany. That reflected relief at the decline in inflation rates and a growing perception, towards the end of the year, that policy interest rates had peaked and could start to fall in 2024. In Japan, the main development was the easing of the central bank's cap on 10-year yields, allowing them to rise to a modest extent. The consequent capital losses offset coupon returns.

Returns from government bond markets were generally lower than those from corporate and high yield markets during the year. Inflation-linked bonds performed poorly as real yields rose sharply, offsetting the inflation-protection element.

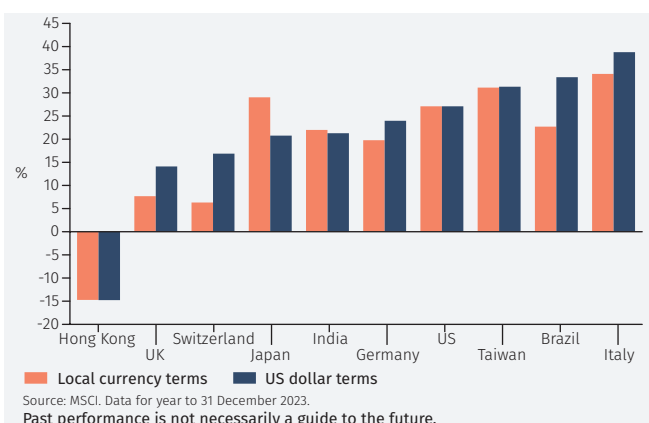
8. Bond market returns



Equity markets

After a strong final quarter of the year, returns from the US equity market were as high as 27% in 2023 (see Figure 9). Those returns were predominantly due to the strength of large-cap tech stocks, also a feature of the Taiwanese market's strength. In Brazil, high returns were due to stronger than expected growth and a decline in inflation, largely due to early monetary tightening. High local currency returns in the Japanese equity market reflected a continued recovery in the economy and corporate earnings, amidst a general reappraisal of Japan by global investors. Concerns about the muted recovery in China's economy weighed on the Chinese and Hong Kong markets.

9. Equity market returns



⁵ Global bond returns are measured by the Bloomberg Barclays Global Aggregate Bond Index, which comprises government and investment grade corporate debt from developed and emerging markets issuers in 24 countries. Global equity returns are measured by the MSCI World Index which represents large and mid-cap equities across 23 developed markets.

UNITED STATES

US inflation and interest rates are falling. The timing and extent of interest rate declines depends on how sustainable the drop in inflation is judged to be. Trends in wage growth will be important in that assessment.

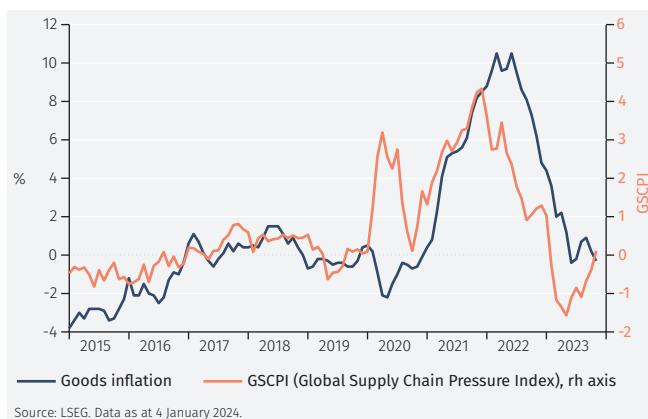
Two dimensions to the inflation trend

The rise and fall in US inflation over the last three years is best seen in two dimensions: the trend in goods prices and in services prices.

Goods price inflation...

Goods price inflation, negative in the early months of the pandemic, surged to a rate of 10% in 2022. Much of that was because supply could not keep up with increased demand for lockdown-related goods. Supply chain pressures have now eased and goods inflation is moderately negative (on the Fed's preferred measure, shown in Figure 10). However, clear risks to global supply pressures are now evident, notably with disruptions to shipping routes.

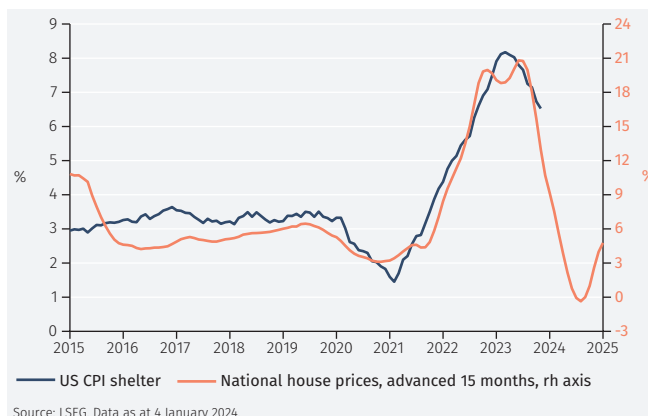
10. US goods inflation and supply chain pressures



...and services

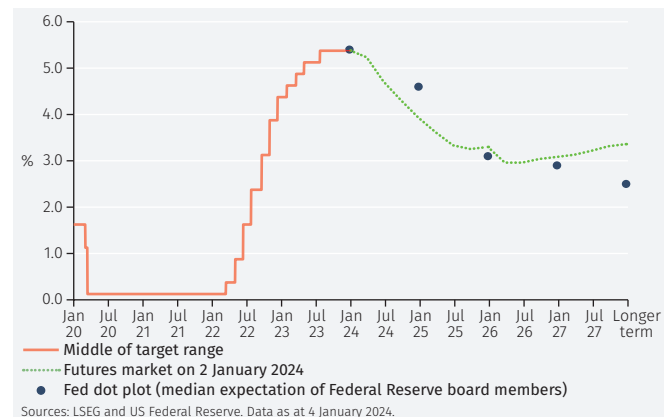
As the US economy re-opened, demand for many services – notably entertainment and leisure – rebounded, driving up

11. US CPI shelter and house prices



the services component of inflation. While inflation for those services has abated a little, the main component (56%) of US service price inflation is the cost of shelter (housing). In turn, a large part of that is assessed as 'owner equivalent rent' – the rent equivalent to the services provided by owner-occupied housing. That estimate tends to have a lagged relationship with house prices (see Figure 11) but is relatively sticky. A more convincing retreat in service price inflation will be needed if interest rate reductions are to be faster than the Fed currently expects – and as aggressive as the market is pricing (see Figure 12).

12. Fed funds rate: actual and expected paths



The third dimension: labour shortages

The price of many services is, of course, heavily influenced by wage costs. A shortage of workers is often cited, not just in the US but around the world, as a factor maintaining upward pressure on labour costs. These trends are both short and long-term in nature. The current US unemployment rate remains low - below the level that would indicate an imminent recession; and there are still more job openings than there are unemployed. Longer-term, a structural shortage of workers as birth rates fall and populations age will tend to keep upward pressures prices.

Politics and economics

2024 will, of course, be a year in which there will be particular attention on politics, in particular the 4 November presidential election. None of the likely candidates is set to engage in an opening up of the US economy to greater immigration and a liberalisation on trade, two developments which would ease inflationary pressures. In these circumstances, the Fed will remain data dependent in its interest rate and quantitative tightening decisions.

⁶ See, in particular, *The Great Demographic Reversal: Ageing Societies, Waning Inequality and an Inflation Revival*, Goodhart and Pradham, (Palgrave Macmillan, 2020).

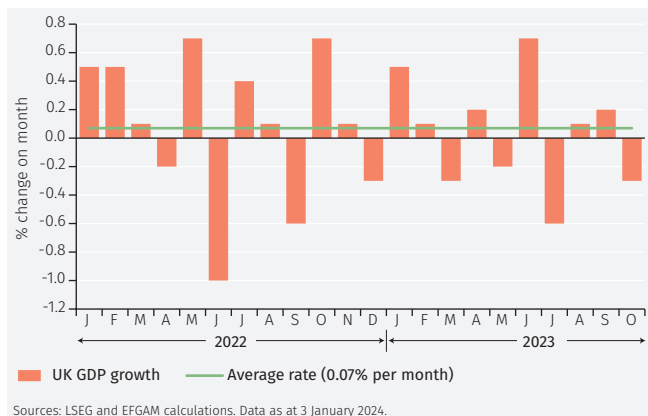
UNITED KINGDOM

UK economic growth is hesitant and weak. Three explanations for this are credible. Rectifying the situation will, however, be no easy task.

Corrugated growth

The pattern of UK economic growth on a month-by-month basis (see Figure 13) can be described as corrugated: up one month, down the next, with trend growth only marginally positive. In 2023 as a whole UK GDP is expected to have grown by around 0.5%; a slightly lower rate is the consensus expectation for 2024.⁷ Why has growth been so weak? There are three credible explanations.

13. UK: corrugated growth



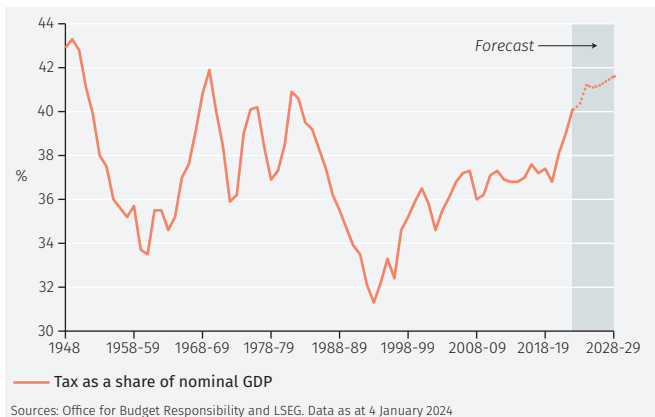
Productivity weakness

UK productivity growth has been weak in recent years. In the fifteen years before the global financial crisis, productivity (output per person employed) grew by 1.9% p.a. With population growth and a rise in the participation rate (the proportion of the population working or actively seeking work) adding another 1%, GDP growth ran at close to 3% p.a. In the fifteen years from 2007, productivity growth has collapsed to just 0.3% p.a. Unlike the US, UK productivity is still “stuck in the basement” in the words of Krishna Guha from Evercore ISI.⁸ The large size of the financial sector provides some of the explanation: inflated productivity gains in that sector before 2007 may have flattered gains, with underlying weakness revealed afterwards. The relatively small size of the tech sector is another explanation. And the UK may be simply behind in adopting best-practice management techniques.⁹

Brexit

The second explanation is that Brexit has hampered growth. One recent estimate is that the UK economy is 6% smaller because of it.¹⁰ Inward investment has been adversely affected. The impact of Brexit itself has been compounded by the resulting political uncertainty.

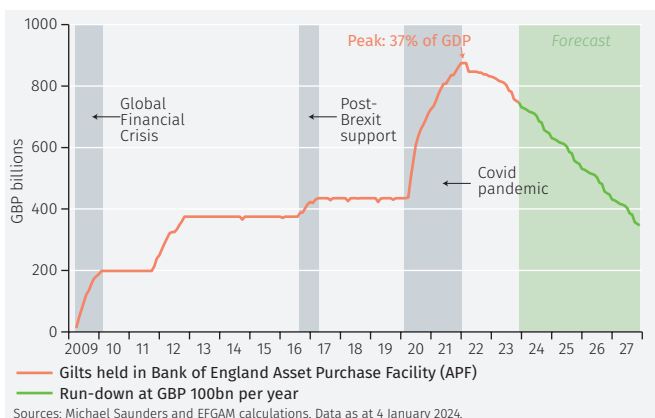
14. UK: tax burden



Government sector

Third, the government sector is large. Government spending and tax revenues (see Figure 14) are arguably at levels which impede the vitality of the private sector. Moreover, public sector spending is predominantly on current expenditure, rather than capital spending (which could assist productivity gains). Further constraining government finances is the fact that the Bank of England has made losses on its gilt purchases (see Figure 15), for which it will be compensated by the Treasury. The lifetime cost is estimated at £126bn, similar to the cost of the new HS2 rail scheme.¹¹

15. Bank of England's gilt holdings



Certainly, the UK has strengths. It is a leader in the adoption of renewable energy (offshore wind, in particular) and has world-leading creative industries and universities. It remains to be seen whether any change in the political landscape after the expected general election in the second half of the year will be able to build on those strengths.

⁷ Bloomberg Consensus forecasts; 4 January 2024.

⁸ A speaker at our EFG Investment Summit on 8/9 January 2024.

⁹ See ‘Why productivity is so weak at UK companies’, *Financial Times*, <http://tinyurl.com/5fcw4h9y>

¹⁰ Cambridge Econometrics, see <http://tinyurl.com/3hpuuxtp>

¹¹ <http://tinyurl.com/5acsnta3>

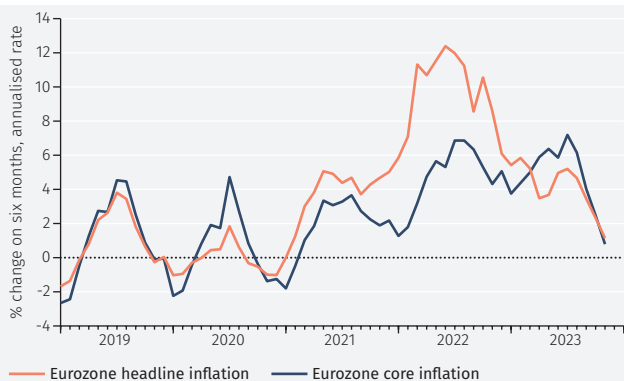
EUROPE

The decline in inflation – faster than expected – should put the European Central Bank on track to cut interest rates in 2024. But caution prevails, as it does on fiscal policy as well. Growth will likely remain subdued.

Inverted 'V'

The drop in inflation in the eurozone looks like an inverted V (see Figure 16). That is why “The ECB should, objectively, be the first central bank to cut rates because the fall in inflation is fastest there”.¹² But caution prevails.

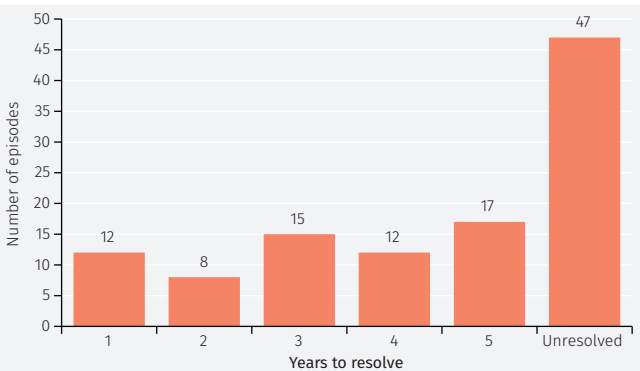
16. Eurozone inflation



Sources: LSEG and EFGAM calculations. Data as at 4 January 2024.

There are two main reasons. First, the highly unionised nature of wage settlements means that there is a risk of higher inflation becoming ingrained as a result of a wage-price spiral. Our work suggests that risk is small. Rather, wages tend to react to past inflation; but do not provide much guide to future inflation.¹³ Second, an influential piece of work by the IMF on 100 previous inflation shocks shows that they typically take three years to resolve, although a good proportion remain unresolved (see Figure 17). The risk of premature celebration is high. Countries that resolved inflation had: tighter monetary policies, implemented consistently for longer (no early reversals); limited nominal exchange rate depreciation; lower nominal wage growth; and lower growth

17. Lessons from 100 inflation shocks



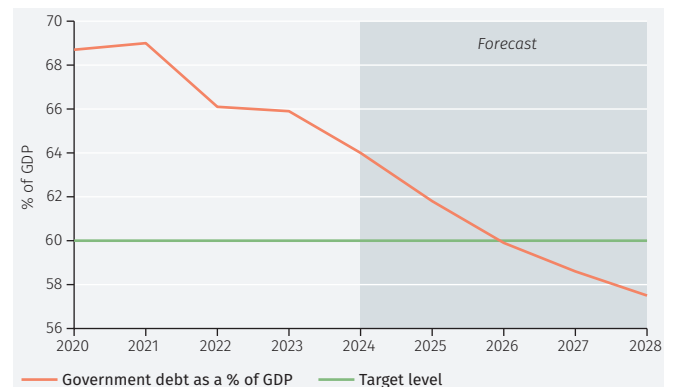
Source: 'One hundred inflation shocks: seven stylised facts', IMF Working Paper, 15 September 2023.

in the short-term (1-2 years) but stronger growth over the long term (5 years).¹⁴ Patience is the key to success.

Fiscal rectitude

The message of restraint on monetary easing is complemented by a similar one on fiscal policy. After suspension during Covid, the rules on eurozone fiscal debts and deficits (60% and 3% of GDP, respectively) have been reinstated, albeit whilst allowing a more gradual adjustment for transgressions. Germany is clearly reverting to type on fiscal rectitude, seeing itself as setting the standard for the rest of the bloc (see Figure 18).

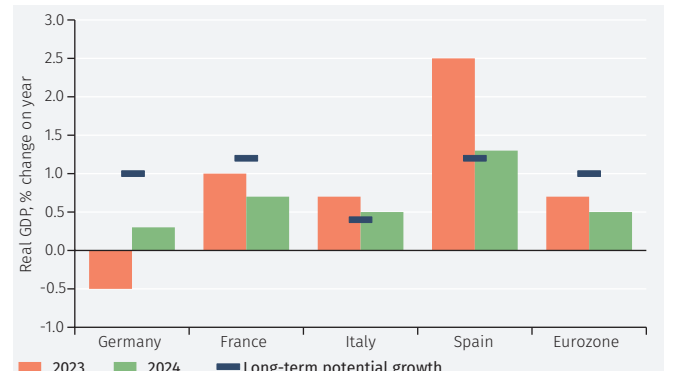
18. Germany: government debt



Source: IMF Fiscal Monitor database via LSEG. Data as at 5 January 2024.

Christian Lindner, German Finance Minister, recently commented that “I’d rather do the right thing and lose my job than do the wrong thing and get re-elected”.¹⁵ This tightness of monetary and fiscal policy may well hamper growth in 2024. Eurozone growth looks set to be 0.5%, half the potential long-term rate (see Figure 19).

19. Eurozone growth prospects



Sources: IMF (2023 estimate), Bloomberg Consensus forecasts (2024) and EFGAM calculations (long-term potential). Data as at 5 January 2024

¹² According to Krishna Guha, speaker at our EFG Investment Summit on 8/9 January 2024. See <https://efginvestmentsummit.com/>

¹³ See EFG *Infocus*, ‘How high is the risk of a wage-price spiral?’, September 2023, <http://tinyurl.com/bttjdjkkz>

¹⁴ Source: ‘One hundred inflation shocks: seven stylised facts’, IMF, <http://tinyurl.com/mamb4kct>

¹⁵ Comment at the IMF meetings in Marrakech on 12 October 2023.

SWITZERLAND

The Swiss National Bank (SNB) has executed a ‘cautious pivot’ on its monetary policy stance. We think there is considerable scope for Swiss interest rates to fall in 2024.

The SNB cautiously pivots

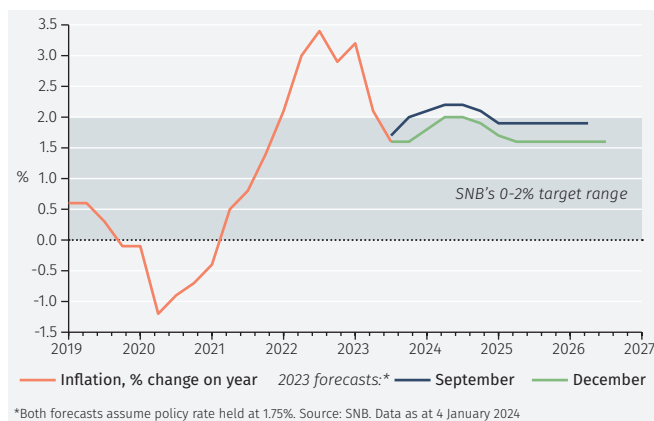
The Swiss National Bank (SNB) has made a cautious pivot in its monetary policy. The statement issued after the meeting on 14 December 2023 no longer refers to the need to increase interest rates. This marks the end of the tightening bias which was in place from mid-2022. Even the willingness to intervene in the currency market will no longer be aimed primarily at strengthening the Swiss franc by selling foreign currency, thereby reducing inflationary pressures.

The change in monetary policy bias is not surprising considering the sharp drop in inflation in recent months and the loss of momentum in the economy. However, the SNB maintains a cautious attitude on future decisions in light of the many uncertainties weighing on the economic outlook.

Inflation forecast edged downwards

The December 2023 conditional inflation forecast (see Figure 20) has been revised downwards compared to the September forecast. Both forecasts assume the policy interest rate is held at 1.75%. Inflation is now expected to remain below 2% for the entire forecast horizon despite the already-announced increases in the VAT rate and electricity prices in January 2024. After a temporary increase, the SNB expects inflation to stabilise at 1.6% in the medium term (the green line in Figure 20)

20. SNB conditional inflation forecast



GDP growth

In regard to GDP growth, the central bank underlined the expectation of moderate growth in Switzerland and in its export markets in 2024 and that the risks to this scenario are mainly to the downside. In particular, business confidence in the manufacturing sector and for export markets has deteriorated (as shown in Figure 21): this typically is an indicator of weak GDP growth. Weak demand is another factor

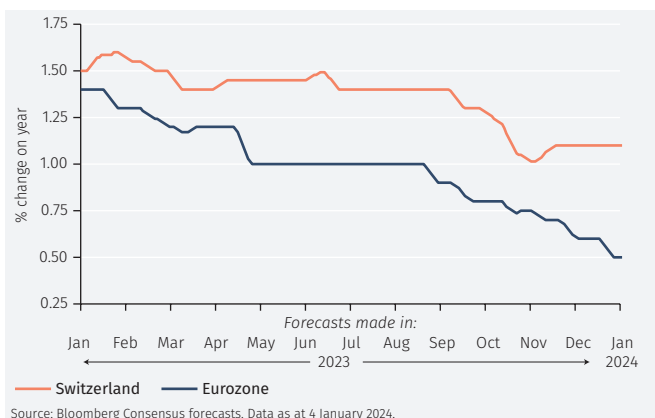
21. Switzerland: business confidence and GDP growth



that will help keep inflation low. Even so, GDP growth in Switzerland is expected to remain comfortably above the rate in the eurozone in 2024 (see Figure 22).

In this context, it is natural to anticipate that the SNB will cut rates and the markets are discounting the first move as early as March and a total of 75 basis points of reduction before the end of 2024. While the expectation of a rate cut as early as March could be a little too optimistic, it appears increasingly clear that, during 2024, the SNB will have room to significantly reduce the policy rate.

22. Forecast 2024 GDP growth: Switzerland and eurozone



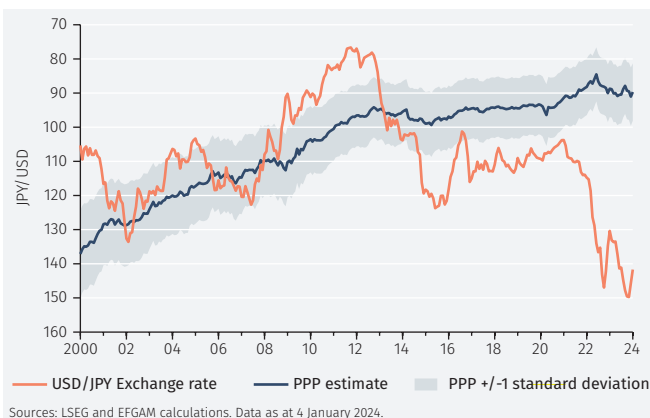
ASIA

Asia is a vast area with divergent trends. We see three key developments being key for the region in 2024: prospects for Japan and the yen; export dependence; and the housing market in China and India.

Prospects for Japan and the yen

After three decades of low inflation or deflation in Japan, inflation is back. While policymakers in the west worry that high wage growth may embed higher inflation, such a trend is broadly welcomed in Japan. With interest rates and bond yields set to rise as a result, at the same time as interest rates are expected to fall in the US and Europe, the interest rate and yield differential should favour the Japanese yen as a currency. Additionally, the yen is markedly undervalued on most measures of purchasing power parity. Our estimate (see Figure 23) is that a rate of JPY 90/USD is appropriate; *The Economist's* Big Mac measure is JPY 80/USD. Such an undervalued exchange rate does benefit Japanese exporters and makes Japan a cheaper destination for tourists. Both can help lift growth. But with the yen being so far from equilibrium, we see a stronger yen against the US dollar as an important trend in 2024.

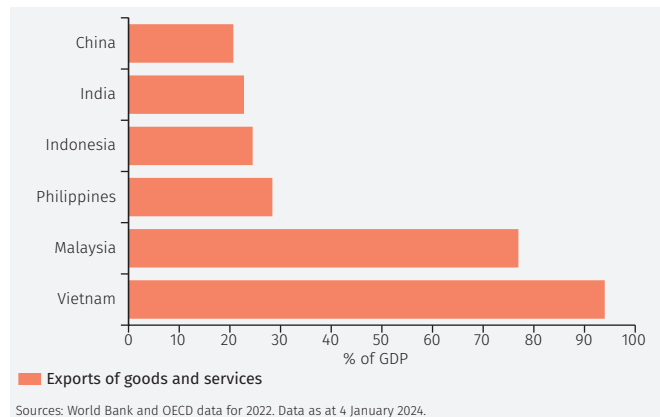
23. Japanese yen exchange rate and PPP estimate



Export dependence

It is often considered that China is a highly export-orientated economy. Imports of competitively-priced Chinese electric vehicles (EVs) to Europe and the popularity of Chinese online discount retailers cement that view. But, in practice, China is much less export-dependent than other economies in Asia. China's exports of goods and services peaked at over 36% of GDP in 2006 but are now just 20% (see Figure 24). Partly that reflects US tariffs on China and the diversion of some trade via other Asian economies (Vietnam is known to benefit from this trend). But it also reflects a move by China to put more reliance on domestically-generated growth. With demographic challenges in the years and decades ahead, such a re-orientation may make growth harder to achieve.

24. Asian economies: exports as a share of GDP



Housing market in China and India

The housing market in China remains weak, as evidenced by the continued decline in new and second-hand house prices (see Figure 25). The government is easing policy, but loan growth is still weak. The biggest concern is that even if there are more stimulus measures, these essentially amount to 'pushing on a string' given weak consumer confidence. The very high level of youth unemployment (the government has stopped releasing statistics) means the supply of potential new home buyers is constrained, in a population that is already shrinking and ageing. India's housing market stands in contrast. The residential property market has recovered after a seven-year downtrend and banks are in a stronger position to provide finance after a marked improvement in their balance sheet strength, particularly with a decline in non-performing loans.

25. China: house prices declining



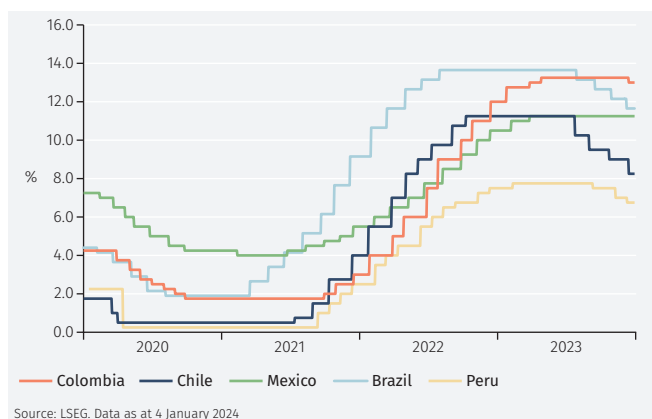
LATIN AMERICA

Latin American economies have been in search of economic stability for decades. Brazil has made great progress on that front. Argentina is making another attempt to achieve it.

Brazil: improving credentials

Brazil's early monetary tightening has burnished the central bank's inflation-fighting credentials. The central bank, made independent as recently as February 2021, has set an example to other economies both in the region and internationally, in raising interest rates early (see Figure 26) and successfully curbing inflation. At the end of 2023, inflation was inside the target range (3.25% +/- 1.5%) and looks likely to stay in (a slightly tighter) target range in 2024.

26. Latin America: policy interest rates

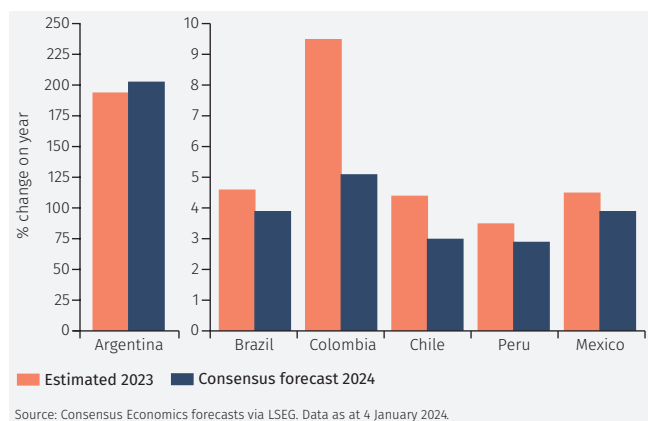


Given that as recently as the 1990s, Brazil had two episodes of hyperinflation (over 5,000% p.a., a rate of 8% per day) this is a notable success. Economic growth in 2023 was stronger than expected, tending to support the view that curbing inflation is the key to sustained growth. Also reassuring foreign investors has been the stability of broad economic, and especially fiscal, policy. Concerns that President Lula would adopt less market-friendly policies have so far proved unfounded. Indeed, with Brazil now taking over the G20 presidency, this could well be a year for Brazil to further strengthen its global credentials.

Argentina: another attempt at economic management

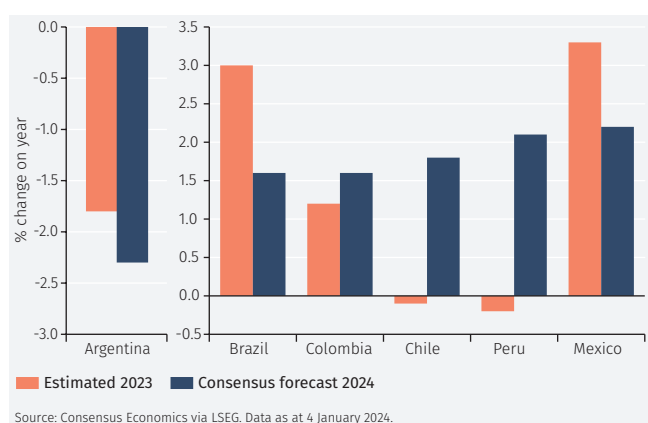
Hyperinflation and weak growth have plagued many other Latin American economies, notably Argentina. In that context, it is no surprise that new, innovative solutions are often sought. In Argentina's case these are not the standard global methods adopted by Brazil but an idiosyncratic mix. Argentina's new president was elected on a radical platform of policies, including abolition of the central bank, dollarisation and substantial cuts in government expenditure. So far, developments are not tracking that plan. The first

27. Latin America: inflation



problem is that President Milei does not have enough votes in Congress to support his proposed policies. Discussions over dollarisation and closing the central bank have faded for the time being. An easing of controls on the peso has triggered a further devaluation of the currency and further depreciation seems likely. Inflation is already close to 200% and the rate could move into hyperinflationary territory (see Figure 27). A weaker currency should help export price competitiveness, but that seems most unlikely to be enough to prevent the generally-expected strong contraction in economic activity in 2024 (see Figure 28).

28. Latin America: GDP growth



Argentina's economic position is likely to get worse before it starts to improve and, as a result, asset prices in Argentina will remain volatile. Unless there is broad political agreement on the way forward, the likelihood of a deep crisis remains.

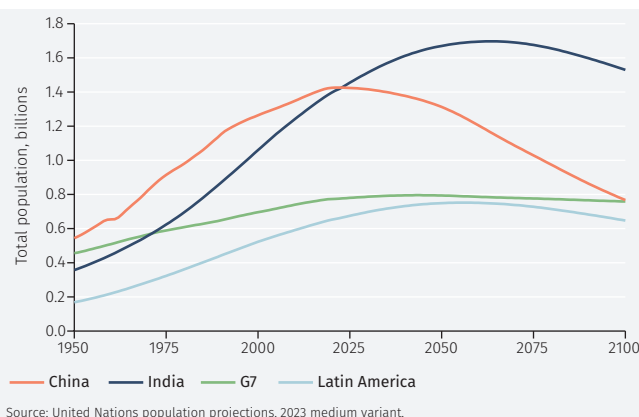
SPECIAL FOCUS: DEMOGRAPHICS IS DESTINY

Changes in demographics are a slow burn influence on economic and financial market developments. The changes taking place in the coming decades are significant in their magnitude and implications.

Old views...

There has always been a dispute about the implications of demographic change. Two great economists of the eighteenth century had polar opposite views. Malthus thought the world's resources could not keep pace with the growth of population.¹⁶ Famine, pestilence and war would result: the so-called Malthusian trap. The modern take on that would be a concern about overstepping the earth's planetary boundaries. Adam Smith had a more cheery take.¹⁷ He considered that 'the most decisive mark of the prosperity of any country is the increase of the number of its inhabitants.' The modern take on that would be the plea by Giorgia Meloni and the Pope for women to have more babies. So how should we view the important changes now taking place?

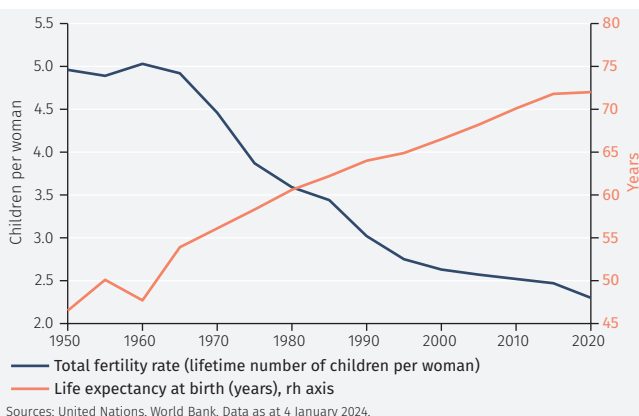
29. Demography is (still) destiny



...new challenges

The projected shrinking of China's population between now and 2100, 650 million people, is perhaps the most notable global demographic development (see Figure 29). It will lose as many people as the current population of Latin America. India,

30. World fertility and life expectancy

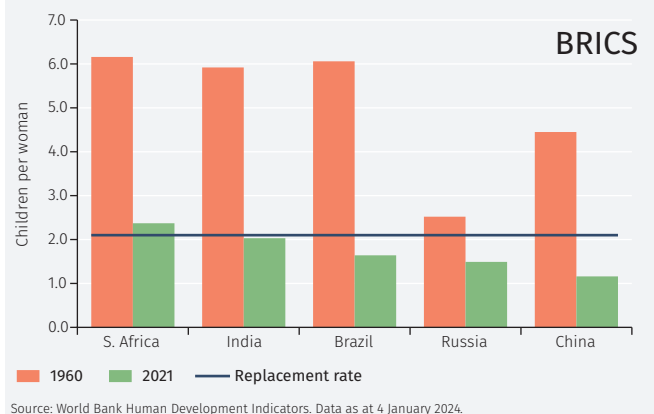
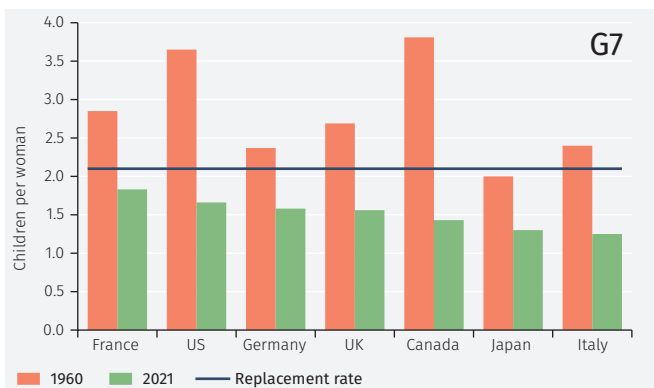


in contrast, is expected to see its population continue to expand up until around 2060, then decline modestly.

Demographic projections depend on the balance between life expectancy and the fertility rate (the lifetime number of children born per woman). Average world life expectancy at birth was 47 years in 1950 (see Figure 30). It is now 72 years. In Japan it is 85 years. In the UK, the Office for National Statistics expects that one in three babies born today will live to celebrate their 100th birthday.¹⁸

But longer life expectancy is strongly offset by declining fertility rates. Globally, these have fallen from around 5 children per woman in the 1950s to 2.3 today. In all the major advanced and emerging economies (see Figures 31 and 32) fertility rates are below the replacement rate.

31-32. Fertility rates in G7 & BRICS countries



Countries can adapt to the challenges of a shrinking and ageing population. Participation rates can increase through later retirement; measures to improve productivity can be encouraged. Or, passive acceptance of what seem like inevitable trends can be welcomed for the relief of pressure on the world's resources.

¹⁶ *An Essay on the Principle of Population* (1798), Thomas Malthus.

¹⁷ *Wealth of Nations* (1776), Adam Smith (1776), Book I, Chapter 8.

¹⁸ <http://tinyurl.com/yf44mab6>

Important disclaimers

The value of investments and the income derived from them can fall as well as rise, and past performance is no indicator of future performance. Investment products may be subject to investment risks involving, but not limited to, possible loss of all or part of the principal invested.

This document has been produced by EFG Asset Management (UK) Limited for use by the EFG International ("EFG Group" or "EFG") worldwide subsidiaries and affiliates within the EFG Group. EFG Asset Management (UK) Limited is authorised and regulated by the UK Financial Conduct Authority, registered no. 07389736. Registered address: EFG Asset Management (UK) Limited, Park House, 116 Park Street, London W1K 6AP, United Kingdom, telephone +44 (0)20 7491 9111.

This document has been prepared solely for information purposes. The information contained herein constitutes a marketing communication and should not be construed as financial research or analysis, an offer, a public offer, an investment advice, a recommendation or solicitation to buy, sell or subscribe to financial instruments and/or to the provision of a financial service. It is not intended to be a final representation of the terms and conditions of any investment, security, other financial instrument or other product or service. The content of this document is intended only for persons who understand and are capable of assuming all risks involved. Further, this document is not intended to provide any financial, legal, accounting or tax advice and should not be relied upon in this regard. The information in this document does not take into account the specific investment objectives, financial situation or particular needs of the recipient. You should seek your own professional advice (including tax advice) suitable to your particular circumstances prior to making any investment or if you are in doubt as to the information in this document.

The information provided in this document is not the result of financial research conducted by EFGAM's research department. Therefore, it does not constitute investment or independent research as defined in EU regulation (such as "MIFID II" or "MIFIR") nor under the Swiss "Directive on the Independence of Financial Research" issued by the Swiss Banking Association or any other equivalent local rules.

The value of investments and the income derived from them can fall as well as rise, and you may not get back the amount originally invested. Past performance is no indicator of future performance. Investment products may be subject to investment risks, involving but not limited to, currency exchange and market risks, fluctuations in value, liquidity risk and, where applicable, possible loss of principal invested.

Although information in this document has been obtained from sources believed to be reliable, no member of the EFG group represents or warrants its accuracy, and such information may be incomplete or condensed. Any opinions in this document are subject to change without notice. This document may contain personal opinions which do not necessarily reflect the position of any member of the EFG group. To the fullest extent permissible by law, no member of the EFG group shall be responsible for the consequences of any errors or omissions herein, or reliance upon any opinion or statement contained herein, and each member of the EFG group expressly disclaims any liability, including (without limitation) liability for incidental or consequential damages, arising from the same or resulting from any action or inaction on the part of the recipient in reliance on this document.

EFG and its employees may engage in securities transactions, on a proprietary basis or otherwise and hold long or short positions with regard to the instruments identified herein; such transactions or positions may be inconsistent with the views expressed in this document.

The availability of this document in any jurisdiction or country may be contrary to local law or regulation and persons who come into possession of this document should inform themselves of and observe any restrictions. This document may not be reproduced, disclosed or distributed (in whole or in part) to any other person without prior written permission from an authorised member of the EFG group.

Financial intermediaries/independent asset managers who may be receiving this document confirm that they will need to make their own independent decisions and in addition shall ensure that, where provided to end clients/ investors with the permission from the EFG Group, the content is in line with their own clients' circumstances with regard to any investment, legal, regulatory, tax or other considerations. No liability is accepted by the EFG Group for any damages, losses or costs (whether direct, indirect or consequential) that may arise from any use of this document by the financial intermediaries/independent asset managers, their clients or any third parties. Comparisons to indexes or benchmarks in this material are being provided for illustrative purposes only and have limitations because indexes and benchmarks have material characteristics that may differ from the particular investment strategies that are being pursued by EFG and securities in which it invests.

The information and views expressed herein at the time of writing are subject to change at any time without notice and there is no obligation to update or remove outdated information.

Independent Asset Managers: in case this document is provided to Independent Asset Managers ("IAMS"), it is strictly forbidden to be reproduced, disclosed or distributed (in whole or in part) by IAMS and made available to their clients and/or third parties. By receiving this document IAMS confirm that they will need to make their own decisions/judgements about how to proceed and it is the responsibility of IAMS to ensure that the information provided is in line with their own clients' circumstances with regard to any investment, legal, regulatory, tax or other consequences. No liability is accepted by EFG for any damages, losses or costs (whether direct, indirect or consequential) that may arise from any use of this document by the IAMS, their clients or any third parties.

If you have received this document from any affiliate or branch referred to below, please note the following:
Bahamas: EFG Bank & Trust (Bahamas) Ltd is licensed by the Securities Commission of the Bahamas pursuant to the Securities Industry Act, 2011 and Securities Industry Regulations, 2012 and is authorised to conduct securities business in and from The Bahamas including dealing in securities, arranging dealing in securities, managing securities and advising on securities. EFG Bank & Trust (Bahamas) Ltd is also licensed by the Central Bank of The Bahamas pursuant to the Banks and Trust Companies Regulation Act, 2000 as a Bank and Trust company. Registered office: Goodman's Bay Corporate Centre West Bay Street and Sea View Drive, Nassau, The Bahamas.
Bahrain: EFG AG Bahrain is a branch of EFG Bank AG as licensed by the Central Bank of Bahrain (CBB) as Investment Business Firm Category 2 and is authorised to carry out the following activities: a) Dealing in financial instruments as agents; b) Arranging deals in financial instruments; c) Managing financial instruments; d) Advising on financial Instruments; and e) Operating a Collective Investment Undertaking. Registered address: EFG AG Bahrain Branch, Manama / Front Sea / Block 346 / Road 4626 / Building 1459 / Office 1401 / P O Box 11321 Manama – Kingdom of Bahrain.

Cayman Islands: EFG Wealth Management (Cayman) Ltd, is licensed and regulated by the Cayman Islands Monetary Authority ("CIMA") to provide securities investment business in or from within the Cayman Islands pursuant to the Securities Investment Business Law (as revised) of the Cayman Islands. Registered Office: Suite 3208, 9 Forum Lane, Camana Bay, Grand Cayman KY1-1003, Cayman Islands. EFG Bank AG, Cayman Branch, is licensed as a Class B Bank and regulated by CIMA. Registered Office: EFG Wealth Management (Cayman) Ltd, Suite 3208, 9 Forum Lane, Camana Bay, Grand Cayman KY1-1003, Cayman Islands.

Cyprus: EFG Cyprus Limited is an investment firm established in Cyprus with company No. HE408062, having its registered address at Kennedy 23, Globe House, 6th Floor, 1075, Nicosia, Cyprus. EFG Cyprus Limited is authorised and regulated by the Cyprus Securities and Exchange Commission (CySEC).

Dubai: EFG (Middle East) Limited is regulated by the DFSA. This material is intended "for professional clients only". Registered address: EFG (Middle East) Limited DIFC, Gate Precinct 5, 7th Floor PO Box 507245 - Dubai, UAE.

Greece: EFG Bank (Luxembourg) S.A., Athens Branch is an non-bookng establishment of EFG Bank (Luxembourg) S.A. which is authorised to promote EFG Bank (Luxembourg) S.A.'s products and services based on the EU freedom of establishment pursuant to a license granted by the Luxembourg financial supervisory authority "CSSF". Registered address: 342 Kifisias Ave. & Ethnikis Antistaseos Str. - 154 51 N. Psychiko, General Commercial Registry no. 143057760001.

Hong Kong: EFG Bank AG, Hong Kong branch (CE Number: AFB63) ("EFG Hong Kong") is authorized as a licensed bank by the Hong Kong Monetary Authority pursuant to the Banking Ordinance (Cap. 155, Laws of Hong Kong) and is authorized to carry out Type 1 (dealing in securities), Type 4 (advising on securities) and Type 9 (asset management) regulated activities in Hong Kong. Registered address: EFG Bank AG Hong Kong branch, 18th floor, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong. To the fullest extent permissible by law and the applicable requirements to EFG Hong Kong under the Code of Conduct for Persons Licensed by or Registered with the Securities and Futures Commission, EFG Hong Kong shall not be responsible for the consequences of any errors or omissions herein, or of any information or statement contained herein. EFG Hong Kong expressly disclaims any liability, including (without limitation) liability for incidental or consequential damages, arising from the same or resulting from any action or inaction on the part of the recipient in reliance on this document.

Liechtenstein: EFG Bank von Ernst AG is regulated by the Financial Market Authority Liechtenstein. Registered address: EFG Bank von Ernst AG Egertastrasse 10 - 9490 Vaduz, Liechtenstein.

Jersey: EFG Wealth Solutions (Jersey) Limited is regulated by the Jersey Financial Services Commission in the conduct of investment business under the Financial Services (Jersey) Law 1998.

Luxembourg: EFG Bank (Luxembourg) S.A. is authorised by the Ministry of Finance Luxembourg and supervised by the Commission de Surveillance du Secteur Financier (CSSF). EFG Bank (Luxembourg) S.A. is Member of the Deposit Garantie Fund Luxembourg (F.G.D.L. - Fonds de Garantie des Dépôts Luxembourg) and Member of the Luxembourg Investor Compensation Scheme (S.I.I.L. - Système D'indemnisation des Investisseurs Luxembourg). R.C.S. Luxembourg no. BT113375. Registered address: EFG Bank (Luxembourg) S.A. - 56, Grand-Rue, L-1660 Luxembourg.

Portugal: EFG Bank (Luxembourg) S.A. - Sucursal em Portugal is authorised and supervised by Banco de Portugal (register 280) and the CMVM, the Portuguese securities market commission, (register 393) for the provision of financial advisory and reception and transmission of orders. EFG Bank (Luxembourg) S.A. - Sucursal em Portugal is a non-bookng branch of EFG Bank (Luxembourg) S.A., a public limited liability company incorporated under the laws of the Grand Duchy of Luxembourg, authorised and supervised by the CSSF (Commission de Surveillance du Secteur Financier). Lisbon Head Office: Avenida da Liberdade n.º 131 - 6º Dto, 1250 - 140 Lisboa. Porto agency: Avenida da Boavista, n.º 1837 - Escritório 6.2, 4100-133 Porto. Companies Registry Number: 980649439.

Monaco: EFG Bank (Monaco) SAM is a Monegasque Limited Company with a company registration no. 90 S 02647 (Repertoire du Commerce et de l'Industrie de Monaco). EFG Bank (Monaco) SAM is a bank with financial activities authorised and regulated by the "Autorité de Contrôle Prudentiel et de Résolution" (French Prudential Supervision and Resolution Authority and by the "Commission de Contrôle de Activités Financières" (Monegasque Commission for the Control of Financial Activities). Registered address: EFG Bank (Monaco) SAM, Villa les Aigles, 15, avenue d'Ostende - BP 37 - 98001 Monaco (Principauté de Monaco), telephone: +379 73 15 11 11. The recipient of this document is perfectly fluent in English and waives the possibility to obtain a French version of this publication.

People's Republic of China ("PRC"): EFG Bank AG Shanghai Representative Office is approved by China Banking Regulatory Commission and registered with the Shanghai Administration for Industry and Commerce in accordance with the Regulations of the People's Republic of China for the Administration of Foreign-invested Banks and the related implementing rules. Registration No: 310000500424509. Registered address: Room 65T10, 65 F, Shanghai World Financial Center, No. 100, Century Avenue, Pudong New Area, Shanghai. The business scope of EFG Bank AG Shanghai Representative Office is limited to non-profit making activities only including liaison, market research and consultancy.

Singapore: EFG Bank AG, Singapore branch (UEN No. T03FC6371) is licensed as a wholesale bank by the Monetary Authority of Singapore pursuant to the Banking Act 1970, an Exempt Financial Adviser as defined in the Financial Advisers Act 2001 and an Exempt Capital Markets Services Entity under the Securities and Futures Act 2001. This advertisement has not been reviewed by the Monetary Authority of Singapore. Registered address: EFG Bank AG Singapore Branch, 79 Robinson Road, #18-01, Singapore 068897. This document does not have regard to the specific investment objectives, financial situation or particular needs of any specific person. This document shall not constitute investment advice or a solicitation or recommendation to invest in this investment or any products mentioned herein. EFG Singapore and its respective officers, employees or agents make no representation or warranty or guarantee, express or implied, as to, and shall not be responsible for, the accuracy, reliability or completeness of this document, and it should not be relied upon as such. EFG Singapore expressly disclaims any liability, including (without limitation) liability for incidental or consequential damages, arising from the same or resulting from any action or inaction on the part of the recipient in reliance on this document. You should carefully consider, the merits and the risk inherent in this investment and based on your own judgement or the advice from such independent advisors whom you have chosen to consult, evaluate whether the investment is suitable for you in view of your risk appetite, investment experience, objectives, financial resources and circumstances, and make such other investigation as you consider necessary and without relying in any way on EFG Singapore.

Switzerland: EFG Bank AG, Zurich, including its Geneva and Lugano branches, is authorised and regulated by the FINMA. Registered Office: EFG Bank AG, Bleichenweg 8, 8001 Zurich, Switzerland. Registered Swiss Branches: EFG Bank SA, 24 quai du Seujet, 1211 Geneva 2, and EFG Bank SA, Via Magatti 2, 6900 Lugano. United Kingdom: EFG Private Bank Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. EFG Private Bank Limited is a member of the London Stock Exchange. Registered company no. 02321802. Registered address: EFG Private Bank Limited, Park House, 116 Park Street, London W1K 6AP, United Kingdom, telephone +44 (0)20 7491 9111.

USA:
EFG Asset Management (Americas) Corp ("EFGAM Americas") is a U.S. Securities and Exchange Commission ("SEC") registered investment adviser providing investment advisory services. Registration with the SEC or any state securities authority does not imply any level of skill or training. EFGAM Americas may only transact business or render personalized investment advice in those states and international jurisdictions where it is registered, has notice filed, or is otherwise excluded or exempted from registration requirements. An investor should consider his or her investment objectives, risks, charges and expenses carefully before investing. For more information on EFGAM Americas, its business practices, background, conflict of interests, fees charged for services and other relevant information, please visit the SEC's public investor information site at: <https://www.investorgov.com>. Also, you may visit: <https://adviserinfo.sec.gov/firm/summary/158905>. In both of these sites you may obtain copies of EFGAM Americas's most recent Form ADV Part 1, Part 2 and Form CRS. EFGAM Americas Registered address: 701 Brickell Avenue, Suite 1350 - Miami, FL 33131.

EFG Capital International Corp. ("EFG Capital") is a U.S. Securities and Exchange Commission ("SEC") registered broker-dealer and member of the Financial Industry Regulatory Authority ("FINRA") and the Securities Investor Protection Corporation ("SIPC"). Securities products and brokerage services are provided by EFG Capital. None of the SEC, FINRA or SIPC, have endorsed this document or the services and products provided by EFG Capital and its U.S. based affiliates. Registered address: 701 Brickell Avenue, Ninth Floor & Suite 1350 - Miami, FL 33131. EFG Capital and EFGAM Americas are affiliated by common ownership under EFGI and maintain mutually associated personnel. The products and services described herein have not been authorized by any regulator or supervisory authority, and further are not subject to supervision by any regulatory authority outside of the United States. Please note the content herein was produced and created by EFG Bank AG/EFGAS Asset Management (UK) Limited (as applicable). This material is not to be construed as created or otherwise originated from EFG Capital or EFGAM Americas. Neither EFGAM Americas nor EFG Capital represent themselves as the underlying manager or investment adviser of this Fund/ product or strategy. EFG Asset Management (North America) Corp. ("EFGAM NA") is a US Securities and Exchange Commission (SEC) Registered Investment Adviser For more information on EFGAM NA Corp, its business, affiliations, fees, disciplinary events, and possible conflicts of interests please visit the SEC Investment Advisor Public Disclosure website (<https://adviserinfo.sec.gov/>) and review its Form ADV.

Information for investors in Australia:

For Professional, Institutional and Wholesale Investors Only.
This document has been prepared and issued by EFG Asset Management (UK) Limited, a private limited company with registered number 7389736 and with its registered office address at Park House, Park Street, London W1K 6AP (telephone number +44 (0)20 7491 9111). EFG Asset Management (UK) Limited is regulated and authorized by the Financial Conduct Authority No. 536771.

EFG Asset Management (UK) Limited is exempt from the requirement to hold an Australian financial services licence in respect of the financial services it provides to wholesale clients in Australia and is authorised and regulated by the Financial Conduct Authority of the United Kingdom (FCA Registration No. 536771) under the laws of the United Kingdom which differ from Australian laws. This document is personal and intended solely for the use of the person to whom it is given or sent and may not be reproduced, in whole or in part, to any other person. ASIC Class Order CO 03/1099

EFG Asset Management (UK) Limited notifies you that it is relying on the Australian Securities & Investments Commission (ASIC) Class Order CO 03/1099 (Class Order) exemption (as extended in operation by ASIC Corporations (Repeal and Transitional Instrument 2016/396) for UK Financial Conduct Authority (FCA) regulated firms which exempts it from the requirement to hold an Australian financial services licence (AFSL) under the Corporations Act 2001 (Cth) (Corporations Act) in respect of the financial services we provide to you.

UK Regulatory Requirements
The financial services that we provide to you are regulated by the FCA under the laws and regulatory requirements of the United Kingdom which are different to Australia. Consequently any offer or other documentation that you receive from us in the course of us providing financial services to you will be prepared in accordance with those laws and regulatory requirements. The UK regulatory requirements refer to legislation, rules enacted pursuant to the legislation and any other relevant policies or documents issued by the FCA. Your Status as a Wholesale Client
In order that we may provide financial services to you, and for us to comply with the Class Order, you must be a 'wholesale client' within the meaning given by section 761G of the Corporations Act. Accordingly, by accepting any documentation from us ADV Part 1, the commencement of or in the course of us providing financial services to you, you:

- warrant to us that you are a 'wholesale client';
- agree to provide such information or evidence that we may request from time to time to confirm your status as a wholesale client;
- agree that we may cease providing financial services to you if you are no longer a wholesale client or do not provide us with information or evidence satisfactory to us to confirm your status as a wholesale client;

and agree to notify us in writing within 5 business days if you cease to be a 'wholesale client' for the purposes of the financial services that we provide to you.

© EFG. All rights reserved